

Independent Distributors Stories:

I would like to thank all the Independent Distributors who helped gather all this excellent information for us to use in our journey of learning. Without your stories and your input, this would not have been possible.

Jim Britt's Business Building Tips "The Six Daily Actions"

- **Daily Action #1:** Use the products and share them with others.
- **Daily Action #2:** Share the opportunity
- **Daily Action #3:** Follow-up
- **Daily Action #4:** Build teams
- **Daily Action #5:** Develop self-sustaining leaders
- **Daily Action #6:** Practice self-management
 - If you applied all six, you'll be very successful. Give yourself an "A+".
 - If you applied five, you'll build a good business. That deserves a "B+".
 - If you applied four, you'll build a fair business. Give yourself a "C".
 - If you only applied three, well it could happen over time. That's a "D".
 - If you applied less than three, just mark on your calendar ... on vacation unpaid

"In our daily lives, we must see that it is not happiness that makes us grateful, but the gratefulness that makes us happy."

*Albert Clarke

BARBARA

Testimonials # 01

A Distributor's Many Stories

"Roy and I were visiting friends in Denver the first of May when they were having a special meeting in their home. It was about something called Immunocal, and it caused the body to produce Glutathione... The video we saw that night was filled with many wonderful testimonies of patients, their family members, and their doctors who had seen amazing results after just a few weeks or months on Immunocal, depending on the severity of their illness and their current physical condition.

- One man who had been taken off Chemotherapy after developing heart toxicity from the **chemotherapy** treatments [for his **Prostate Cancer**] had a PSA reading of 208 (that is through the roof!). Roy's PSA was 70 when he had cancer. After one month of taking Immunocal, his PSA reading dropped to 28! The following month it dropped to 11 ! He then went on vacation like he had done before he was ill. Immunocal turned his situation around and gave him his life back! Another lady's story that really interested me was one who had severe diabetes and **Alzheimer's disease**. After two months on Immunocal there were major improvements. At the time the video was filmed she'd been taking it for one year.
- As she shared her wonderful testimony along with her sister and her doctor, it gave me hope for my mom. My mother suffers from **Alzheimer's Disease** as well as **Parkinson's Disease**. After learning about Immunocal and hearing the testimony above, we started my mom on it. We are seeing real changes in my mother. She has gone from hardly eating to eating 100% of two full meals a day and a good portion of her third meal. She is talking plainer and knows us now and understands what she is talking about. Before she didn't recognize us most of the time. She's awake much more during the day and resting very peacefully at night. No more night terrors. Just the past few days she is sitting up in her bed by herself without even using the bed rails. We are witnessing her getting stronger with each day that passes. One other wonderful change is the diminishing effect of the sharking that goes with Parkinson's Disease.
- I am experiencing many great improvements in my own health from **allergies** and a **sciatic nerve** in my right leg. I have also suffered from a neck problem a specialist told me only surgery would help. the pain was totally gone

after I had taken Immunocal for ten days. I have also had a problem with **fibroid breast lumps** in my right breast. **Those are gone!** We are hearing many exciting reports from people among our own family and friends we have introduced Immunocal to. It's helping those with **fibromalgia, emphysema, various cancers** (especially prostate cancer), **colitis, arthritis**, and many others too numerous to mention. Here are a few:

- My sister, Bernice Arnold, was walking with a cane the middle of May because her doctor told her she needed a **knee replacement** and that it was bone to bone. She is now walking without the cane and more importantly, without pain. She also had lots of **pain in her lower back** which is gone now. She has more energy and a sense of well being.
- My brother, Charles Fairchild, has **emphysema**. He is breathing much better and it has cleared up a **prostate problem** he had and is helping his **colon problem**. He said he feels so much better. His wife, Shirley, has **arthritis**. The pain in her legs has diminished greatly in just a few short weeks. She is also experiencing a great improvement in **varicose veins** in her legs and has seen a big improvement in her **skin condition**. Their daughter, Marsha, who has suffered with **psoriasis** for several years is experiencing healing with Immunocal as her skin is clearing up.
- My father-in-law, Floyd, has severe lung problems including **emphysema**. His breathing has improved greatly. He is 89 years old. Roy's brother John said Paw Paw spent most of the afternoon mowing his lawn and working in the yard. He goes back to the doctor next week. I can't wait to hear what he says.
- My friend, Trish, who is a seamstress by trade and was going to quit because of **arthritis** in her hand, used to have to pry her fingers open in the mornings and work her hand before she began sewing. She has seen a world of difference since she began using Immunocal. She said, "I woke up one morning after taking the product about 2 1/2 weeks and just opened her hand and most of all the swelling was gone." She was so amazed and happy. Many people are taking it who have cancer, kidney problems, and all sorts of major disorders. I'll keep you informed on their progress. Since I was only introduced to this in May, I continue to share this wonderful product with people, and we're just beginning to learn what it can do for others. But, one thing I do know is that it's important to have a strong immune system to keep us healthy with all the things that assault us daily. It is a joy to share the hope with others that their lives can improve. I believe this is a blessing from God, so I'm going to keep sharing the good news!!!!

BARBARA Immunocal Distributor AUGUST 10, 2003

Betty Lyons

Testimonial # 02

In the fall of 1998, my mother had a bone density test and a diagnosis of osteoporosis was confirmed. In Nov. of 1998 she started on Immunocal for her emphysema, diabetes, hypertension, elevated cholesterol, and irritable bowel syndrome. In Feb. 1999 a Doctor put her on Evista (a selective estrogen receptor modulator) The Doctor had put several women with osteoporosis on Evista and was monitoring all of these women for his own small study. He was told Regina was taking a food supplement (Immunocal) but he was not concerned and told her she could continue if she so desired. In the fall of 2000 she had a bone density test done along with the other women in this small study. Regina was the only woman in this group who not only had an improvement in her diagnosis but now had a normal bone density as in a young adult. Because of the side effects she experienced while on Evista, one being severe leg cramps, her Doctor told her to discontinue the Evista as she didn't need it..

The bone scan done 10/10/00 showed Betty's mother's bone density as normal. She took 3 packs of Immunocal per day for several months and went to 2 packs before the bone scan. She now has to take only 1 pack per day! Betty reports that her mother has had just amazing results with Immunocal other than the bone density report. Her energy has returned along with a host of other benefits, as you read earlier. As Betty says, " I have my mother back and I'm so thankful!" Betty Lyons was a registered nurse in Canada. She now does her Immunotec business full-time!

Fausta Magee

British Columbia, Canada, February, 2005 Testimonial # 89

MARYROSE REGAN

IMMUNOTEC STORY Testimonial # 03

I first began taking Immunocal/HMS 90 in May of 2003 at the advice of my alternative practitioner, Juergen Maimann. I had been under Juergen's care since January of 2003 to overcome a severe lung and throat infection that kept recurring.

Within three weeks of taking the product Juergen invited me for a hike at Elbow Valley Falls. A couple of hours turned into a six-hour hike in pouring rain. I was certain that I would be sick the next day or at the very least very sore as I was not used to a lot of physical activity. I came home took a hot bath in Epsom salts and took an HMS 90 drink and went to bed without supper. The next morning I was in the shower and realized I did not feel sore I thought that the soreness would come later in the day or possibly the next day. I went all week with no soreness and no repercussions from the hiking trip.

Since I have been on HMS 90 I have been sick only once and that was only for a day or so, previously most colds or flu would have me down for a week.

In September of 2004 Juergen and I went to the Immunotec BBQ in Montreal. We traveled by plane from Calgary to Toronto, then by van to Montreal. We spent four days and three nights in Montreal and returned to spend our last night in Toronto at Juergen's son's place. We were very tired from our excursions and thus got ready for bed immediately. Within twenty minutes of getting into bed I was wheezing so hard that I could not breathe (could hear my breath whistling) and was paralyzed with the fear that I would not wake up again if I went to sleep. Juergen prepared me an HMS 90 drink of two pouches or 20 grams in water and had me drink it immediately, within twenty minutes of finishing the drink I slept peacefully and deeply awaking very refreshed the next morning. I did not realize until later that Robert's landlord had cats and that the cats had free rein of the house while the bachelors were at work all day. I had experience allergic reactions to cats before but not since I had been on HMS 90. This experience taught me that I am still allergic to cats but HMS 90 keeps the symptoms in check as long as my body is not stressed or exhausted.

Thank you Juergen for introducing me to a product that lets me live symptom free.

MaryRose Regan, Independent Distributor for Immunotec Research Ltd

Welly & Nancy

Testimonial # 04

Dear Herb,

Nancy isn't on any antibiotics at present. She has increased to three packs per day. We believe the strengthening of her immune system with increased Glutathione levels is working! I believe we are going to be very successful in this business because:

1. We have an unshakeable belief in this product, Immunocal.
2. We have a total commitment to the business -- not a "let's try and see if it works attitude", but a solid belief that it will work if one works it. We believe in having the maximum of tools (Web Site if possible).
3. We have a commitment to spend time each day telling others this good news through literature, video, tapes, e-mail, regular mail -- doing something is better than doing nothing.
4. We know we must be patient with people and not give up on them. I've been sharing information with one man in particular for about a month. He has a friend with Parkinsons. His friend is interested in using Immunocal. I sent him some articles from my web site. Today he e-mailed me asking what it would cost to become a distributor. All this was done through e-mail, as I haven't seen him in person due to not being able to go to church for a while as I was giving Nancy antibiotic treatments. Don't try to force it -- just share it. People will be ready at different times. Someone you talked to yesterday may be ready in two months. But if you keep it going they will begin to "pop in" at different times. I just keep a positive attitude and enthusiasm about what the benefits of this product are in terms of the scientific facts and results people are having. Keep informing people, keep explaining, keep encouraging -- and one day they will "get it." I let people know of my commitment to be the best resource person I can be for them and

my belief that they can succeed in this business. What makes this possible is my reliance on the credibility of the company and the credibility of doctors like Doctor Gutman. There's also the credibility of the support team – the web sites, my upline, conference calls, videos, tapes, literature, the credibility of results, and especially -- testimonials. I believe... therefore all things are possible...

Sincerely, Welly & Nancy

Arnie Schroeder

Testimonial # 05

Why am I involved with the Immunotec Research Ltd. Opportunity!

First of all their products are greatly improving my Health .About 5 months ago in June, I had my medical and found my Prostate had been enlarged { requiring surgery } and Cancer had set in. To keep the cancer in control I decided to do it with proper food and natural products. Then a month later in July, Francene Drubick called me. I had talked to her at one time to do joint business advertising, She asked me how I was doing and told her the state of my Health. She responded That “ I've got the products to treat your Cancer and take care of your Prostate “ Well I said I wished she had called me a month ago. She continued, the company she was with marketed all natural products and for the Prostate they had a natural liquid product that would take care of my Prostate and for my Cancer, the company, Immunotec Research Ltd. had a product to CURE and treat Cancer, which was developed at McGill University ,a prestigious Canadian University Medical Centre.This product is world class,it is patented in 7 North American and numerous international countries, it is published in 23 Clinical studies and listed in the presitigious US Physicians' Desk Reference

THAT'S NOT ALL !!!!!

She also impressed me that the Cancer product called “Protein Whey Powder” would not only take care of my Cancer but would also improve my IMMUNE SYSTEM to optimal level. Dr. Bounous in his research and experiments also found that if you would improve your Immune System to optimal level you in turn would PREVENT and CURE the so called AGING DISEASES as Cancer, Parkinson's, Alzheimer's, arteriosclerosis, retarding the process of plague formation in the arteries, protect against the complications of diabetes and detoxifies pollutants we breath, eat and drink. So you can see how elevating the IMMUNE level plays a critical role in.... [DISEASE RESISTANCE and GENERAL GOOD HEALTH !!!!](#)

My next concern was the founders of Immunotec Research Ltd. [This is a story in itself !!!!](#)

- [Dr, Gustavo Bounous M.D. Director of Research and Development.](#) Career Investigator of the Medical Research Council and recipient of the 1965 medal of the Royal College of Physicians and Surgeons of Canada, Dr.G. Bounous is the Discoverer of undenatured Protein Whey Powder called HMS 90 in Canada and Immunocal in the United States.
- [Mr. Chuck Roberts: President of the board.](#) His experience is in` Network Marketing and over 30 years of traditional Business experience. His Grandfather established Kraft Foods.
- [Dieter Beer: Co-founder.](#) A German industrialist with wide- ranging holdings. He provided the financial resources necessary for HMS 90 and Immunocal production and patenting, and to the Clinical trials confirming its health-promoting properties
- [Mr. John Molson: Vice President.](#) His key role is in the co-ordination of studies and product research.Had corporate banking experience and had a background of sales and marketing with Molson's Brewery the family business

So the founders bring a wealth of experience to Immunotec Research Ltd. I have already experienced results in using the products. I'd like to end my story with a quotation from

- [Dr, Barushal](#) who is now the head of immunological Research at a Toronto hospital and Professor of Medicine at the University of Toronto . ["This product is capable of changing the way that Medicine is practised around the world.](#)

“ **Arnie Schroeder.**

Anne Hula

Testimonial # 06

I was diagnosed with **Acute Lymphoblastic Leukemia** in October 31, 2003.

I found that I was so very tired and weak all the time. I had an awful lot of chemo and 10 days of radiation (all on the head). My protocol for treatment was 2 years starting Nov 1, 2003

August 17, 2004 my friend, Fausta Magee, in Vancouver called me. She has Chronic Lymphocyte Leukemia and for that type she can't take chemo or radiation. She was going downhill. We chatted for about an hour and a half, crying on each others shoulders. She had developed a bunch of swollen lymph nodes, said she had lived a good life and if this is what the Good Lord had in mind for her she was ready to go. She was planning her funeral.

One week later she called me, all excited, saying "**I've got my life back**". After talking to her I said "**Whatever you're on, I want**". A friend had sent her a package of Immunotec's **HMS 90** and she took it for a week (4 pkg a day)

When I got my box Sept 1, 2004 I was also taking 4 pkg a day and after the 5th day, I couldn't control myself, I wanted to do so much. I hadn't done anything for a year because I was always so weak and tired. I had had constant care from my family. They came and lived with me to look after me. That day I painted my guest room, ceilings, closet and all. I moved furniture back and forth. I washed the windows and did a thorough vacuum job.

My daughter, Lorna couldn't believe that I could be doing all that, so she phoned my sister Mary & they came to see for themselves. (it's a 5+ hour drive for Mary.) Since they phoned and said they were coming, I had to do the decorating too and put up the curtains and got new bedding on, got pictures on the walls, to pretty it up. I had worked from 6:30 in the morning to 10:30 at night. When they arrived at 11 pm, Lorna said, "You don't even look tired mom" I said, "I'm not". A week earlier, I could only have washed the window or vacuumed the room.

I have been full of energy since. It has definitely changed my life and I am so grateful that my friend Fausta told me about it. I now have to tell everyone. I have made it my mission to help people with their health, wealth and happiness.

Needless to say I am now promoting these products. The product is an (AIDE) **Antioxidant**, builds the **Immune System**, a **Detoxifier** and an **Energizer**. It helps the chemo work better and makes the side effects less problematic. Everyone needs to build their immune systems and then the body can look after any disease or health problem that comes our way.

After I started on the product, I have been very busy. Most of Fausta's swollen Lymph Nodes are now gone, (She now calls them bumps) I was totally finished with chemo October 31, 2005 and feeling great. No more chemo, no more radiation and no more chemo pills. I will continue to always take my special product – Immunotec's HMS 90.

My new mantra is I'm grateful to be alive in 2005 !!! Anne Hula

Jim Hawley

Testimonials # 07

Dr. Russell Manuel

A letter from one of my Immunotec associates, Coraliee Morgan, Quincy, WA

October 2004

Hi Dr. Manuel,

1. I'm Coraliee and I talked with you about 2 weeks ago. I have been running full tilt for those 2 weeks and have neglected my correspondence. Here are the details of the success stories in Quincy WA.

My name is Coraliee Morgan. I began taking Immunocal in January of this year with the hope of alleviating some of the pain and lack of mobility from osteoarthritis. Much to my surprise, I began to notice improvements in my night vision, sense of smell and ability to pick out sounds within about 2 weeks. After 26 years of being on my feet on cement, varicose veins throbbed by the end of the day. This pain lessened until I no longer noticed being uncomfortable by evening. I am mostly pain free from the arthritis and the mobility in my right shoulder has returned. I still have morning stiffness and sitting for long periods causes some stiffness, but movement eliminates

that and I'm able to go about my life. I notice that I move with renewed purpose and speed as I go through my work day. This past month I increased my intake to 2 packs and have seen a good rise in my energy levels. This has been lacking in the past. I believe that the increase has helped me get through a very difficult week of extended work hours and a very busy schedule outside of work.

2. Mercedes Napoles is a friend who suffers from Multiple Sclerosis. She has been unable to work for about 3 years. Several months ago, she had an episode and lost most of the vision in her right eye. Her doctor told her there was nothing he could do to help her and she would just have to accept her limitations. She was very scared that she was going to go blind. I had mentioned Immunocal to her previously and now she was ready and eager to try anything. She began taking one packet daily and everyday she would cover her good eye to see if she had any improvement in the bad one. In 2 to 3 days she said she noticed some changes taking place and on the 5th day she called me to tell me that all her vision had returned, her pain was gone, she was sleeping at night and when she woke in the morning was able to get right out of bed and move normally instead of sitting for a while on the side of the bed and then hanging on to the wall to get where she needed to go. When she came to see me at the Post Office where I work, I could see the change in her color and that her eyes had sparkle in them once again. I know this is difficult to believe, 5 days is such a short time, but I saw it happen with my own eyes. Mercedes said she felt something happening in her body on the very first day. She really can't describe it, only that she knew it was something good. Her energy level is much better and her husband says he has his wife back. He is so impressed that he has begun taking Immunocal also and says that his energy level is much better and he is not so tired after a workday. Mercedes and Moises tell everyone that will listen about the wonderful things that have happened and as a result there are more good stories.
3. Marina and Hugo Barraghan work with Moises at the local food processing plant. The work is hard and the hours long. Marina and Hugo are both diabetics but Hugo also has severe Asthma and has to use his inhalers steadily. He has been unable to work for several months because of an ulcer on his foot that would not heal. When I met with his wife and several other people at Mercedes' home, he was unable to attend because he was so ill. Marina signed that day and as soon as her shipment came, she began giving Hugo 2 packets a day. Within the first week, Hugo had cut his inhaler use down to a minimum and was feeling generally much better, enough to begin doing some simple chores at home. He was so impressed with the effect on his asthma that he would like to see his grandson on Immunocal too as he has asthma. Hugo required surgery on his foot last week. The ulcer had healed so that a metal plate could be put into his foot to support it as the bones in his foot are disintegrating. He is home and says he feels fine and has no pain from the surgery. He was given pain killer but does not feel the need to use them. He has been on Immunocal only one month, but feels that it helped him come through this surgery with a better outcome than could have been expected. He continues to take 2 packets and is looking forward to getting back to work when his foot has healed and is stable enough to walk without the use of crutches.
4. Maria Vigil came to hear about Immunocal because she is a severe diabetic. She also works with Moises, Marina, and Hugo. She had previously had laser surgery on her eyes and was now worried that her vision was worsening once again. Even with her glasses, her vision was blurring and making it difficult for her to see properly. Her coworkers say she never talked to anyone, even her husband, at work. Maria signed that day also and began taking Immunocal one month ago. Amazingly, after 3 days, she put away her glasses and says the blurring in her eyes is all gone and her vision is better than before. She is thrilled that her blood sugar is no longer out of control and that her energy level is so good she is doing things she has not done for years. She shyly shared with us that even her hair is coming back in. She suffered from extremely thin hair as a result of the diabetes and is so pleased to see an improvement. Her coworkers are astounded at the change in her, she talks and laughs with them and will tell anyone who will listen about her own personal angel, Mercedes.

I truly wish I could show you the pink, healthy color in their cheeks, the bright sparkle in their eyes, let you hear the gratitude in their voices as they talk about their "angels." I am rewarded over and over again as I listen to how their lives are continuing to improve.

5. A gentleman with inoperable cancer took Immunocal through his radiation and chemotherapy for about 4 months and is now cancer free. He went through a very serious bout of pneumonia, blood clots in his lungs and other complications right after the end of his treatment and was hospitalized for 2 weeks without any immunocal. Fortunately he had been taking 2 or 3 packets a day preceding this as his age, near 80, and lowered immune

systems could have been disastrous. The pattern of his life has returned and he is able to take part in community activities, spend as much time as he wants at the family owned business and generally enjoy his life. He continues to take his Immunocal and our Mercedes has convinced his wife Gert that she would benefit also.

There are many more people showing interest in our wonderful product and many watching as someone they know tries it. I have said many times that I am not a salesman, but I do feel I am on a mission and this has taken on a life of its own. To build a business based on helping people live their lives healthier and happier is truly a blessing. I hope I am up to the challenge.

I hope this is helpful to you, Corallee Morgan

Dr. Manuel's comments:

- what links all these beneficial results together is that glutathione [GSH] levels are so low, in many diseases, as a *result of the oxidative stress from the disease state itself*. Most people do not get enough of a particular amino acid to replace the low levels of intracellular GSH. Immunocal provides this essential amino acid. Glutathione is the master antioxidant which is naturally present in all our cells and when it is lacking other antioxidants like vitamin C and vitamin E are rapidly depleted because they can no longer be recycled because of the low levels of GSH.
- people with Multiple Sclerosis are known to have very low levels of GSH as low as 5 % of normal. Mercedes rapid improvement from
- taking only one pack/day of Immunocal is exceptional. I usually advise taking 2 or preferably 3 packs a day for 3 months to give Immunocal a fair trial.
- Hugo, who has asthma, was able to cut his inhaler use down to a minimum in one week. My 12 year old athletic grandson was able to markedly cut back on the use of inhalers and then go on to get several gold awards in track and field within a month of starting 1 pack/day of Immunocal. Everyone with allergies and/or asthma should consider giving Immunocal a three month trial.
- Maria V., a severe diabetic, benefited greatly with improved vision, increased energy and better control of her blood sugar levels. There are now many examples of the benefits of increasing GSH levels in diabetics. As GSH is low in most diabetics, taking measures to increase GSH is a priority to *prevent* complications.
- Cancer: there are published studies and method-of-use patents for cancer treatment. I had prostate cancer diagnosed over six years ago and chose to do nothing invasive. My doctors strongly advised surgery. Instead, I've taken 3 packs/day of Immunocal and am healthier now than I was 6 years ago. I think that every person with a diagnosis of cancer should consider taking Immunocal, with their doctors' approval, as *part* of their treatment.

ALL the BEST

Jim Hawley, Immunotec Independent Distributor

JUERGEN MAIMANN

IMMUNOTEC STORY Testimonial # 08

I was introduced to HMS 90/Immunocal by my good friend, Doug LeClaire one evening as I was visiting in the Fall of 2000 as he gave me a drink to help me with my cold. I went home and had a very restful sleep and awoke the next morning totally symptom free.

I called Doug the next morning to ask, "what was in the drink" that he gave me the night before. He told me it was HMS 90. I asked, "What is HMS 90?"

Doug said, "it was the precursor to glutathione."

I asked, "What is glutathione?"

He said, "Glutathione is the body's master anti-oxidant, immune booster and detoxifier."

I asked, "How do I get it?"

He said, "come on over, I will have the paperwork ready."

As I am a trained as a Clinical Irridologist I recognized immediately that HMS 90 would benefit my clients and me thus I immediately signed up as a Distributor.

In September 2004 my son, Robert Maimann, a mountain goat, came back to Calgary for his holidays. He wanted to climb in the Rockies again and took me with him. On one of our trips we left the parking lot at Lake Louise at 9:00 a.m. and returned at 1:00 a.m. the next morning after 16 hours of non-stop scrambling. This was no easy feat even for an experienced mountaineer like Robert. We experienced high winds, rain, sleet, snow and lost our trail on the way down thus had to travel in the dark in deep brush walking with only one head lamp. It was while travelling in the dark that I fell and broke two ribs. We returned home to Calgary at 3:00 a.m. and slept for 10 hours from sheer exhaustion.

The next day I realized that I had two broken ribs from one of my falls where I hit my ribs against rocks that were sticking out of the rock wall. Other than the soreness from the ribs I had no other symptoms. My son, Robert, on the other hand was exhausted and did not recover so easily. He attempted a glacier two days later with a friend and had to turn around half way up, as he did not have the stamina to finish the excursion. When he asked me how could I recover so fast as he is 40 and I am 65. I immediately referred him to HMS 90 and he became a distributor before he returned to Toronto.

I thank Doug LeClaire and Angela Koch for introducing me to a product that works and helps people to get healthy and stay healthy and active. I love life!

Juergen Maimann, Independent Distributor for Immunotec Research Ltd

Jimmy Tan

Testimonials # 09

Prostate Cancer & Hepatitis B

Hi Dr. Petrosino,

I am [Jimmy Tan](#), distributor of Immunocal in Malaysia. I would like to present 2 testimonial on Immunocal.

- 1) **Prostate Cancer:** A 66 year old male medical report on 25/08/2001 showed Carcino Embryonic Antigen (CEA) : 5.4v ng/ml & Prostatic specific antigen : 21.7v ng/ml. And doctor recommended him for chemotherapy. He went to another doctor for a 2nd opinion and was advised to take Immunocal from 28/08/2001 (20gm per day). He went for check-up after 30 days and the report showed CEA : 3.0ng/ml & PSA 4.9h ng/ml. After 53 days, he went for another check-up and the medical report showed CEA : 2.5 ng/ml & PSA : 2.8 ng/ml. At 95 days, another medical report showed CEA 2.5 ng/ml & PSA 2.1 ng/ml. The doctor said that he is totally cancer-free.
- 2) A 41 year-old male diagnosed with **Hepatitis B** Hepatitis B Surface Antigen (HBsAg): Reactive & **Rheumatoid Arthritis** Rheumatiod Factor: 617 IU/ML on 1 Sept 2001. He started on Immunocal immediately and after 90 days, the new medical report showed HBsAg: Positive & Rheumatiod Factor: Negative These claims can be supported by medical reports from recognised Medical Labortories in Malaysia.

Regards, Jimmy Tan, March 30, 2002

Sheri Cramer

Testimonial # 010

Personal Testimonial August 4, 2005

August 11, 1988 my life changed forever, I was hit by a drunk driver, my heart stopped 3 times on the way to the hospital. The next 16 1/2 years, were filled with pain, drugs and over 30 surgeries, including the amputation of my left foot, all attempting to restore my health.

The reality was that the combined effects of physical trauma and drugs were slowly destroying me. After awhile my body would no longer tolerate drugs of most kinds, pain killers in particular. New wonder drugs were prescribed, I was told that they could not fail to prevent the uncontrollable nausea I experienced when taking most medications. All failed to relieve my symptoms. My only option was to endure the pain.

By the end of 2004 I suffered from daily cycles of nausea, arthritic inflammation in my hips, spine and both knees. As well my left leg, the one missing a foot was a source of constant, grinding pain. I was scheduled for further surgery to remove

my fibula as a last resort to restore my mobility. Then in October 2004, I was diagnosed with squamous carcinoma cancer, caused by excessive radiation, due to over 100 x-rays on my legs. In January 2005, after several biopsies with no end in sight, I looked at my husband and said "people can't live like this, you can't suffer year after year like this, I'm not getting better, I'm worse every year, people can't live like this..." I was contemplating ending my life.

Feb 2005, I was introduced to HMS-90 by a friend, who had MS and had seen positive results. I began taking HMS90 (4 pkgs. a day) in the hope that my cycles of nausea could be relieved. To my amazement, not only did my nausea disappear, but also all of my other issues began to improve. I decided to add 4 Naturally Sourced Calcium and 1 Multi-Vitamin/Mineral. Next I noticed that my back, chest and hips no longer bothered me. Then over the next several weeks I was able to climb stairs without using a cane and a hand railing to assist me. In the past climbing stairs was a task involving almost unbearable pain.

I was ecstatic about the improvements in my health and feelings of wellbeing. Then the truly unexpected happened. My left leg, the one that had my foot amputated and was scheduled for further major surgery began to heal. I was slowly able to walk further and further with less and less pain. I have canceled the surgery that I have waited so long for. For the first time in 17 years I feel good again. No... not just good, wonderful!! Excellent!!

I can't find the words to describe how wonderful I feel.

As I write my story tears are streaming down my cheeks, happy tears now.... I do not have an ounce of pain left in my body!!! My life has been on a daily schedule for 16 1/2 years, scheduling my daily routine so I was able to make it through the whole day. Making it the whole day meant dealing with enormous amounts of pain, to the point that my insides felt like shredded paper, my brain distorted and confused. If I pushed myself any further then I was forced to take heavy medications, which made me very, very sick.

I don't ever want to feel or live in that kind of pain again. Now that I know, we can prevent diseases, we don't have to live in pain. I feel the need to reach out to everyone, to encourage all people to take HMS90, rebuild your cells, and keep your cells healthy.

I don't believe in miracles, but I do believe in science and results. I am living proof "of the power of the body" to heal it's self, if you provide the best tools it needs to maintain good health, your body will repair almost anything. HMS90/Immunocal is that tool.

My husband jokes, if your foot grows back then it will be a miracle!

Sheri Cramer

Doug Leclair

Testimonial # 011

[Engineer and Hair Stylist TURNED SUCCESSFUL DISTRIBUTORS! Oakville, Ontario Couple is Helping People Get Healthy and Financially Free:](#)

It's 6:20 a.m. and Doug Leclair is up out of bed and ready to start the day. Unlike the others who are lined up on the busy streets, fighting the morning rush to get into the office, Doug makes his way into his den, starts up a warm glow in the fireplace and curls up on a comfortable lounge chair with a good book and his cats by his side.

Compared to traffic jams and the usual rush, this is a much more peaceful way to start the day. As an engineer, Doug helped many companies over the years earn hundreds of thousands of dollars while he worked 60-70 hour weeks. He was tired of working for others and wanted to work when and with whom he wanted. Doug's partner, Angela Koch, was a hairstylist with 14 years of experience, who owned and ran her own successful salon. An unfortunate car accident left her physically unable to continue her hairstyling career, so Angela needed something else to focus her attention on. Doug was first approached about the Immunotec products by his good friend Foster Owusu. Doug had faith in Foster's recommendation of the products, so in February 2000, he signed up as a customer and began taking Immunocal/HMS 90 on a daily basis. It didn't take Doug very long to realize the efficacy of the product, when for the first time in 11 years, he had no seasonal allergy symptoms. Foster knew of Doug's potential to become a successful distributor and kept him up-to-date about the impact that Immunocal/HMS 90 was having on the health of others. This, combined with his own positive experience, got Doug extremely motivated to become a distributor. Angela also

started with Immunotec as a customer in October 2000 and became a distributor shortly thereafter. After spending eight years and thousands of dollars on various other health products, Angela and Doug were both thrilled to find that Immunocal/HMS 90 helped Angela tremendously with her fibromyalgia, including relief from irritable bowel syndrome and chronic sinusitis (symptoms typically associated with fibromyalgia). Doug's biggest priority as an Immunotec distributor is educating others on what Immunocal/HMS 90 can do for their health while helping them achieve financial freedom. "I've helped distributors get to the title of Diamond and am helping others achieve financial freedom everyday. It's extremely rewarding." Angela feels that her biggest motivation comes from the success stories that she hears on a daily basis about the impact of Immunocal/HMS 90 on people's lives. She also enjoys network marketing Immunotec because of the type of people attracted to this company and its products. As Angela puts it, "These people are well informed, intelligent, fun-loving, and they speak from the heart - they are truly concerned about the welfare of others." For Doug, the most rewarding part of being a distributor is helping others overcome their own objections with respect to the company or network marketing. He believes that the best way to overcome these objections is to bring people to an Immunotec Head Office "Red Carpet Day" or to a meeting. "It's the best way to validate the integrity of the company and the benefits that network marketing has to offer." Doug also suggests that distributors use all the support offered by corporate staff, which, in his opinion, "is unparalleled". Take advantage of the training, the extensive research and access to the knowledgeable and resourceful members of the company. Doug suggests that new distributors be patient. As he puts it, "This business will happen in time. Those who succeed will be those who have chosen to. It takes time, energy and a commitment to the business to reap the rewards." Angela suggests that new people should start as customers. "I believe that customers with a positive first-hand experience on Immunocal/HMS 90 will eventually become your best distributors. Of course, there are some who see the bigger picture right away, so we sign them up right away!" Doug and Angela feel that the decision to work with Immunotec full-time has been the most rewarding experience of their lives. "Listen to people, ask lots of questions and allow them to make their own decisions regarding the product and/or opportunity. By sharing and caring we empower others

Linda Bain

Testimonial # 012

THE GIFT of GAB is MAKING LINDA BAIN RICH! SINGLE, 56... and DOING GREAT!

Linda Bain started talking about Immunotec products 2 1/2 years ago and hasn't stopped talking since. She is so impressed by the credibility of Immunotec and its products that she wants to share them with everyone that she knows!

Linda Bain is no stranger to the corporate world. Having spent many years in management roles, Linda, was absolutely exhausted by the idea of continuing along the corporate path. She was fed up with dealing with the demands, the pay limitations and the lack of security that the corporate world offered her. Due to her frustrations, she made the biggest decision of her life and started along the path to success. She initially joined Immunotec as a parttime Distributor. A year and a half later, she decided to JUST DO IT! She left her corporate job and became a full-time Distributor. When asked if she was scared to make the move, Linda replied, "It wasn't easy. I had expenses, two kids and a mortgage, but I took the risk and JUST DID IT!". Now 56, Linda has achieved financial freedom. She has succeeded and continues to do so by making a commitment to do the business every day. She works hard; harder than she's ever worked, but she enjoys what she is doing. Her biggest achievement is that she gets to help people on a daily basis and offers them the opportunity to be healthy and financially free. In Linda's words, "It's the best!". On top of empowering people, she challenges anyone to find another place where you can take three years of your life and earn an income well into the 6-figures. Linda honestly believes that anyone can be successful. As she puts it, "I live in a village of 1500 people and I'm single. If I can do it, anyone can!". All you need is to get outside the box and get started. The only thing stopping a person from being successful is the million excuses that they create (lack of time, lack of energy, no experience). Once you decide to forget about the excuses and face the fears of why you can't do it, you can become successful. Immunotec makes it so easy, by providing great trainers and fantastic tools to help you along the way. In fact, Linda feels that the only way to not become successful in the business is to stop doing the business Linda considers herself lucky that she has the opportunity to gain new friends every day, by meeting people and sharing her knowledge about a product like no other. She can now act as a teacher and a health/wealth educator. If that isn't rewarding enough, Linda also gets to contribute to the growth of a fabulous company, which she feels is extremely gratifying. A member of the elite Achievers Club, Linda has benefited from the mentoring of Jim Britt and

the interaction with other Immunotec leaders. Linda has a few words to offer to new Distributors who are starting up their business: "JUST DO IT! It's as simple as that! I did it and you can too. Face your fears, get outside the box and get started. As you become successful, think of one of my favorite sayings, Inch by inch, row by row, watch your garden grow, every day"! Linda Bain

Joyce

Testimonial # 013

Hi L:

It's so nice to hear from you. Even though I don't reply a lot, I want you to know that I enjoy and appreciate and register in my psyche this wisdom you keep sharing. It's great for me!

I hope that you're enjoying your sabbatical. I'm working on, as always. What's different is that I'm getting fortified (and younger in mind & body) with this fantastic new natural supplement I found thru a friend. All of the challenges are so much easier when you can approach them from your 30's state mentally, emotionally & physically. I didn't realize the subtle losses in these areas from aging until I was able to function from a younger state again from the inside & outside in all ways. It's been quite a remarkable revelation.

This supplement(HMS 90) boosts your immune system and it really works! It also turns back time! Some people have had their hair go back to brown from gray. It has been referred to as "the penicillin of the 21 st century". I can feel & see why. It is a natural product that after 23 yrs. of research actually gets into your cells detoxifies them. It actually has anti-cancer, and anti-aids gov. drug patents, it is so effective! Even though it is used in hospitals to speed the healing/recovery process for patients, you don't need a prescription to buy it.

Your title for this email: ".really nobody is immune" is right. We do have to boost our own immune systems for our psyche and for our body to prevent the failures and catastrophes from happening to us.

I'm pretty excited to find this miraculous natural immune boosting, anti-aging, master antioxidant supplement, as you can probably tell by now. Plus, it's a Canadian company, it's affordable and it's easy to get. Yeah!!

So, dear friend, I am happy to share my good news with you. Feel free to pass it on if you think it will help others. I'll be happy to give you any of the details and information I have of course. Just give me a call and let me know.

Luv to you and Tom

Joyce (Alberta Distributor)

Keith Hampton

Gives Back! Testimonial # 014

Keith Hampton of Calgary, Alberta joined Immunotec in January 2005 after attending one of Dr. Bill Code's seminars. He swore that he would never join a Network Marketing organization, but after being convinced by Dr. Code's presentation, not only did Keith sign up as a distributor, he achieved the Gold title! According to Keith, *'it just made sense ... both logicaly and scientificaly'*.

Keith shares the products and opportunity with as many people as possible. He claims he *'is not in it for the money'*, although he's not doing too badly; in less than a year Keith has managed to recruit 28 distributors and 89 customers. The combination of Keith's appetite for knowledge and the wonderful people in his upline drive him to continue, and as he says, *'it is my way of giving back to society'*.

Good job Keith!